

## **FOR IMMEDIATE RELEASE**

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### **Belvac Production Machinery Goes Live with IFS ERP System and Services from Entsgo**

**Austin, Texas - April 3, 2007** - Belvac Production Machinery, an international leader in high-speed manufacturing systems for the beverage can and bottle manufacturing industry, has recently gone “live” with a new IFS enterprise resource planning (ERP) system sold and serviced by Entsgo.

Belvac began looking for an enterprise software solution to replace their legacy MANMAN system in mid-2005. The company selected IFS from Entsgo based on the software’s expansive functionality and Entsgo’s extensive manufacturing and systems experience.

“IFS was the most full-functioned solution we saw,” states Chuck Brooks, Director of IT at Belvac. “It had the breadth and depth of functionality to suit our business. In addition, Entsgo has both MANMAN and IFS knowledge, which has been very helpful to us as we’ve migrated our data from MANMAN to IFS.”

Founded in 1962, Belvac estimates that over 198 billion beverage cans are produced each year using systems manufactured by its machinery. The company employs just over 200 people at its modern 77,000 square foot facility in Lynchburg, Virginia, where the company houses all manufacturing, research and development, engineering, support, and administrative services. The company also maintains European distribution and service operations with offices in the United Kingdom and the Czech Republic.

Belvac began the implementation process shortly after purchasing IFS in May 2006. The company purchased an extensive list of IFS modules to manage every aspect of its mixed mode manufacturing operations, from front office CRM and order management applications, to MRP and constraint-based scheduling, to multi-entity/multi-currency financials. The business and technical professionals at Entsgo have managed the migration and technical issues of the implementation at Belvac.

“The Data migration process from MANMAN to IFS went incredibly smoothly,” states Brooks. “Entsgo’s knowledge of both systems has been a great plus and will help us to

maximize our investment.”

According to Entsgo President, Susan Kiezel, “Making a successful transition from one business system to another can be a daunting task for most companies, not only due to the need to successfully migrate the legacy system’s data elements, but also in building support and acceptance at the end user level. Many ERP implementations are at risk of failure if you are unable to preserve and transfer the majority of the legacy data and master files to the new environment, and at the same time build confidence with the users of the new system in a timely fashion. Our focus in the implementation process is making the transition from an existing environment to IFS Applications as smooth, and as complete as possible, preserving the efforts of the past while enabling future growth with a more capable new system. Users can become extremely protective with their data and the way they process transactions, and they really don’t want to deal with change. By reassuring them that their data will be preserved and the new system will actually make their jobs easier, we’re able to gain their confidence. Executing the transition as efficiently as possible is critical in order to not lose momentum and the confidence we’ve built, and our tools and experience with data migration helps to make that happen.”

Belvac plans to implement additional IFS modules, including a CRM system and Quality Management functionality, later in 2007. The company also plans to expand its European operations. According to Brooks, “We expect the IFS system to help us increase customer service, improve our overall process efficiencies, and increase our throughput on the manufacturing floor.”

## **About Entsgo**

Entsgo provides market-leading enterprise resource planning (ERP) solutions to the manufacturing and supply chain industry. As a certified IFS business partner, Entsgo delivers IFS Applications solutions by applying a combination of technology and application software with business process improvement services that result in a rapid return on investment and proven results. Entsgo delivers solutions and services that are designed to help manufacturers and distributors improve business performance, enabling increased profitability and sustained business growth. For additional information, go to: [www.entsgo.com](http://www.entsgo.com)